

Message Text

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PAGE 01 BONN 08560 01 OF 02 181613Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----181639Z 064183 /42

R 181607Z MAY 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8360
USMISSION USBERLIN
AMCONSUL BREMEN
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS SECTION 01 OF 02 BONN 08560

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - MARTINDALE ELECTRIC CO.
CLEVELAND, OHIO.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

INHA KG
GITSCHINER STR. 91
1000 BERLIN 61, GERMANY
CONTACT: MR. GOERN, TECHNICAL DIRECTOR
PHONE: 030 - 614 60 21
COMMENT: COMPANY, MAJOR BERLIN DISTRIBUTOR OF MACHINE
TOOLS, WOULD WELCOME DIRECT CONTACTS WITH SUBJECT
FIRM. BANK REF.: BERLINER BANK AG, HARDENBERGSTR. 32,
1000 BERLIN 12.

KARL W. BURMEISTER
GEWERBEGEBIET WEST
2805 STUHR 3, GERMANY
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PAGE 02 BONN 08560 01 OF 02 181613Z

CONTACT: MRS. I. PHILIPP-RUMP
PHONE: 0421-89726
TELEX: 0244456
COMMENT: FIRM IS LARGE IMPORTER, EXPORTER, AND
WHOLESALE OF TOOLS OF ALL TYPES. FOUNDED IN 1931;
FIRM EMPLOYS 90; ANNUAL SALES AMOUNT TO ABOUT DM 29
MILLION.

DIETER EMDE, ING. MASCHINENHANDEL
& WERKZEUGDIENST,
LEICHTHAMMER 43, POSTFACH 1162
6478 NIDDA

CONTACT: MR. EMDE
PHONE: 06043-612

COMMENT: IT WAS POINTED OUT BY THIS COMPANY AS WELL AS
BY OTHER TOOL DISTRIBUTORS THAT MARKETING OPPORTUNITIES
FOR US COMPANY WOULD BE MUCH BETTER IF THEIR PRODUCTS
WERE METRIC. MR. EMDE HAS ALREADY WRITTEN TO US FIRM
ASKING FOR QUOTATION IN METRIC TERMS. THE US COMPANY
MIGHT WISH TO CONSIDER OFFERING ITS PRODUCTS DIRECTLY
TO AMERICAN SUBSIDIARY MANUFACTURING COMPANIES IN
GERMANY TO OVERCOME THE METRIC PROBLEM, SINCE A LARGE
NUMBER, IF NOT MOST, ARE EQUIPPED WITH US-MADE MACHINERY.

HERMANN STOCKS & CO.
PALMERSTRASSE 9A
2000 HAMBURG 26
CONTACT: MR. JENS REESE
PHONE: 040 - 25 50 87

SCHEIBENBOGEN & CO.KG
OTTOSTR. 28
8300 LANDSHUT

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PAGE 01 BONN 08560 02 OF 02 181615Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----181639Z 064207 /42

R 181607Z MAY 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8361
USMISSION USBERLIN
AMCONSUL BREMEN
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS SECTION 02 OF 02 BONN 08560

CONTACT: MR. KEUTEL, MANAGER

PHONE: 0871-72057

COMMENT: COMPANY WAS ESTABLISHED IN 1958. IT MANUFACTURES STONE ENGRAVING MACHINES, STONE SAWS AND METALWORKING MACHINES. FIRM ALREADY REPRESENTS 2 FIRMS AND SHOULD LIKE TO EXPAND ITS SALES PROGRAM. MR. KEUTEL WANTS MORE DETAILED INFORMATION AND PRICE LIST.

HANS-JOERG GRAU

GRAU-MASCHINENVERTRIEB UND WERKZEUGE

POSTFACH 7104446

8000 MUENCHEN 71

CONTACT: MR. GRAU, MANAGER

PHONE: 089-79750

COMMENT: COMPANY FOUNDED IN 1929, ACTS AS SALES AGENT FOR A NUMBER OF GERMAN AND SWISS FIRMS IN THE FIELDS OF MACHINE TOOLS AND SPECIAL TOOLS AND DIES THROUGHOUT BAVARIA. COMPANY EMPLOYS 8 PERSONS. COMPANY ENJOYS A GOOD REPUTATION; CONSIDERED TO BE A SUITABLE BUSINESS
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PAGE 02 BONN 08560 02 OF 02 181615Z

PARTNER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 18-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770177-0061
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770546/aaaabnde.tel
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Litigation Codes:
Litigation History:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Jan-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2477033
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - MARTINDALE ELECTRIC CO. CLEVELAND, OHIO. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d30a6e91-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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